

NSW Energy Savings Scheme (ESS)

Information Pack for Rinnai Dealers and Wholesalers

What is the Energy Savings Scheme (ESS)?

The NSW Energy Saving Scheme (ESS) is a program developed by the NSW Government to help reduce energy use and greenhouse gas emissions.

The ESS provides financial incentives to households and businesses for installing energy-efficient air conditioners, giving your customers savings on the installation and running costs.



Who Benefits and How?

Rinnai Dealers and Wholesalers

Boost sales by offering products eligible for the scheme's incentives, enhancing customer appeal.

Households

Save on energy bills with rebates for efficient appliances and enjoy a comfortable home year-round.

Businesses

Lower operational costs by upgrading to energy-efficient equipment with financial incentives.

Key Participants



Government Departments

Oversee the scheme and set regulations.



Accredited Certificate Providers (ACPs)

Verify installations, calculate energy savings, and handle incentives.



Dealers and Wholesalers

Sell eligible models that qualify for rebates.



Installers

Install energy-efficient systems and provide necessary documentation.



Homeowners and Business Owners

Benefit from discounts and energy savings.



Rinnai

The ESS Process Explained

Below, we have outlined the process and potential savings for customers that you as a Rinnai Dealer can use during sales consultations.

The aim of the ESS is to reduce electricity and gas costs and consumption in New South Wales. Customers who successfully install energy-saving air conditioners can claim financial incentives, known as Energy Savings Certificates (ESCs). These ESCs can be converted into payments, such as upfront discounts on installations.

Step-by-Step ESS Process

Step 1.

Product Sales (Dealer/Wholesaler)

Dealers can highlight the benefits of energy-efficient Rinnai products and the ESS financial incentives during the sales process.

Step 2.

Book Installation (Customer)

The customer books a qualified installer to set up the energy-efficient Rinnai product and is informed about the upfront discount they receive under the ESS by the installer.

Step 3.

Documentation & Claim Submissions (Installer)

The installer collects proof of purchase, installation details, and other required documents, then submits them to an ACP for verification.

Step 4.

Compliance Check (ACP)

The ACP reviews the documentation and ensures compliance with ESS standards. The ACP then submits the verified claim to the scheme regulators.

Step 5.

Incentive Payment (ACP/Regulators)

- Approval (Regulators): Scheme regulators review and approve the claim, providing the ACP with the Energy Saving Certificate (ESC).
- Conversion to Cash (ACP): The ACP converts the approved ESC into cash.
- Payment Transfer (ACP): The ACP transfers the incentive payment to the installer, covering the upfront discount given to the customer.

Communicating these steps to your customers will ensure a smooth process to maximise the benefits of the ESS.

Finding an ACP

The NSW Government provides a list of ACPs by area. Installers can find their nearest ACP by scanning this QR code or visiting <https://www.energysustainabilityschemes.nsw.gov.au/find-an-ACP>





Climate Zones and Postcodes

NSW varied climates lead to different heating and cooling needs. Energy efficiency provisions and rebate levels under the ESS differ by location, categorised into three climate zones: Hot, Average, and Cold. Use the postcode list below to help your customers determine their climate zone and understand the available rebates.

HOT CLIMATE ZONE	
Postcodes	Postcodes
2477-2479	2481-2490

COLD CLIMATE ZONE				
Postcodes	Postcodes	Postcodes	Postcodes	Postcodes
2328-2329	2527	2614-2615	2712	2823-2825
2333	2529	2617-2633	2720-2722	2827-2830
2336-2347	2533-2541	2640-2647	2725-2727	2842-2850
2350-2361	2545-2546	2649-2653	2729-2730	2852
2365	2548-2551	2655-2656	2776	2864-2871
2369-2372	2575-2588	2658-2661	2778-2780	2873-2876
2379-2382	2590	2663	2782-2787	3644
2395-2396	2594	2665-2666	2790-2795	3707
2403-2404	2600-2607	2668	2797-2800	
2453	2609	2671	2803-2810	
2475-2476	2611-2612	2701-2702	2820-2821	

AVERAGE CLIMATE ZONE				
Postcodes	Postcodes	Postcodes	Postcodes	Postcodes
1639	2216-2234	2408-2411	2515-2519	2270-2710
2000	2250-2251	2415	2522	2713-2717
2006-2011	2256-2265	2420-2431	2525-2526	2730-2739
2015-2050	2267-2278	2439-2441	2528	2745
2052	2280-2287	2443-2450	2530	2747-2750
2060-2077	2289-2300	2452	2555-2560	2752-2763
2079-2090	2302-2309	2454-2456	2563-2574	2765-2770
2092-2097	2311-2312	2460	2648	2773-2775
2099-2123	2314-2327	2462-2466	2669	2777
2125-2128	2330-2331	2469-2474	2672	2831-2836
2130-2148	2334-2335	2480	2675	2839-2840
2150-2168	2386-2388	2500	2680-2681	2877-2880
2170-2179	2390	2502	2700	2898-2899
2190-2200	2397-2402	2505-2506	2703	3500
2203-2214	2405-2406	2508	2705-2707	3585-3586

Eligible Rinnai Products and Rebates

Rinnai has several eligible products that qualify for the ESS. The rebate values can vary based on the ACP and the volume of certificates generated. Below provides an approximate rebate value for eligible Rinnai products.

Split Systems

Model code	Description	Refrigerant	Cold Zone** New Install - Existing Building	Cold Zone** Replacement - Existing Building	Average Zone** New Install - Existing Building	Average Zone** Replacement - Existing Building
HONRXP25/HINRPX25M*	2.5kW Split System PX Series	R32	\$650	\$790	\$495	\$650
HONRXP35/HINRPX35M*	3.5kW Split System PX Series	R32	\$620	\$815	\$420	\$655
HONRXP50/HINRPX50M*	5.0kW Split System PX Series	R32	\$1,275	\$1,595	\$960	\$1310
HONRXP60/HINRPX60M*	6.0kW Split System PX Series	R32	\$1,160	\$1,525	\$825	\$1,265
HONRXP70/HINRPX70M*	7.0kW Split System PX Series	R32	\$1,125	\$1,555	\$730	\$1,240
HONRXP80/HINRPX80M*	8.0kW Split System PX Series	R32	\$1,100	\$1,595	\$685	\$1285
HSNRTX25*	2.5kW Split System TX Series	R32	\$480	\$620	\$340	\$495
HSNRTX35*	3.5kW Split System TX Series	R32	\$530	\$725	\$350	\$525
HSNRTX50*	5.0kW Split System TX Series	R32	\$905	\$1,205	\$625	\$1,005
HSNRTX60*	6.0kW Split System TX Series	R32	\$180	\$445	\$540	\$995
HSNRTX70*	7.0kW Split System TX Series	R32	\$1,030	\$1,460	\$655	\$1,190
HSNRTX80*	8.0kW Split System TX Series	R32	\$985	\$1,460	\$606	\$1,165
HSNRTX90*	9.0kW Split System TX Series	R32	\$1,295	\$1,835	\$860	\$1,525
HONRVX25/HINRVX25*	2.5kW Split System VX Series	R32	\$315	\$410	\$214	\$400
HONRVX50/HINRVX50*	5.0kW Split System VX Series	R32	\$600	\$915	\$320	\$615
HONRVX70/HINRVX70*	7.0kW Split System VX Series	R32	\$51	\$360	\$51	\$325
HSNRP80B	8.0kw Split System PB Series	R32	\$1,195	\$1,660	\$780	\$1,355
HSNRP70B	7.0kW Split System PB Series	R32	\$1,270	\$1,700	\$875	\$1,400
HSNRP60B	6.0kW Split System PB Series	R32	\$160	\$420	\$540	\$970
HSNRP50B	5.0kW Split System PB Series	R32	\$965	\$1,270	\$710	\$1,050
HSNRP35B	3.5kW Split System PB Series	R32	\$635	\$810	\$440	\$670
HSNRP26B	2.6kW Split System PB Series	R32	\$575	\$720	\$435	\$595

Multi Split Systems

Model code	Description	Refrigerant	Cold Zone** New Install - Existing Building	Cold Zone** Replacement - Existing Building	Average Zone** New Install - Existing Building	Average Zone** Replacement - Existing Building
MON2H05B1LA**	5.0kW Multi System Outdoor Unit	R32	\$555	\$790	\$535	\$775
MON3H07B1LA**	7.0kW Multi System Outdoor Unit	R32	\$755	\$1,100	\$740	\$1,065
MON4H09B1LA**	9.0kW Multi System Outdoor Unit	R32	\$1,065	\$1,475	\$1,030	\$1,445
MON5H11B1LA**	11.0kW Multi System Outdoor Unit	R32	\$1510	\$2,110	\$1,435	\$2,040
MON5H14B1LA**	14.0kW Multi System Outdoor Unit	R32	\$1,400	\$2,100	\$1,325	\$2,035
MON6H19B1TA**	19.0kW Multi System Outdoor Unit	R32	\$2,050	\$3,060	\$1,980	\$2,970

Ducted Systems

Model code	Description	Refrigerant	Cold Zone** New Install - Existing Building	Cold Zone** Replacement - Existing Building	Average Zone** New Install - Existing Building	Average Zone** Replacement - Existing Building
DONSR07B1LA/DINLR07B1A	7.0kW Ducted System	R32	\$1,225	\$1,710	\$790	\$1,390
DONSR09B1LA/DINLR09B1A	9.0kW Ducted System	R32	\$1,675	\$2,300	\$1,060	\$1,820
DONSR11B1LA/DINLR11B1A	11.0kW Ducted System	R32	\$1,785	\$2,525	\$1,110	\$2,015
DONSR13B1LA/DINLR13B1A	13.0kW Ducted System	R32	\$2,165	\$3,050	\$1,330	\$2,410
DONSR15B1LA/DINLR15B1SA	15.0kW Ducted System	R32	\$2,360	\$3,350	\$1,485	\$2,690
DONSR15B1TA/DINLR15B1SA	15.0kW Ducted System	R32	\$2,880	\$3,875	\$1,950	\$3,138
DONSR18B1TA/DINLR18B1SA	18.0kW Ducted System	R32	\$2,590	\$3,750	\$1,655	\$3,050

*NSW HEER Air Conditioner Estimator - Approximate rebate values as of June 2026. Subject to change.
**NSW IHEAB HVAC Estimator - New install or replacement. Approximate rebate values as of June 2026. New installs subject to change.

www.rinnai.com.au

For sales enquiries, please contact your local **Rinnai Account Manager**.
For customer service or technical support, please call **1300 555 545**.

